







What is a competitiveness cluster?

A competitiveness cluster is a network that gathers enterprises as well as the actors of research and education, all interested in a specific topic, around a defined territory.

Its goal is to stimulate innovation and the development of the enterprises.

Missions

- Support innovation
- Develop the growth of members
- Stimulate R&D projects

Actors

- Enterprises of all sizes
- Research labs
- Education

Territories

- Local
- National
- EU & international

One association

One topic





Innov Alliance — Plants and natural products

A network of around 350 members and a larger ecosystem, supporting the green transition and technological progress of agriculture, in the industrial sectors dedicated to the processing of plants through innovation





Food

Nutraceuticals

Cosmetics

Aromas and Perfumes





Missions

Support and coordinate actions in a network which provides services for the ecological and technological transition of agriculture and the industrial sectors of plant transformation through innovation

Actors

- Sector enterprises
- Solution providers
- Technical and research labs
- Training centers and education





An active ecosystem covering the whole value chain







Plants and natural raw materials

Ingredients and intermediate products

Final products

Actors of the sector

- Seeds and seedlings
- Vegetal agricultural productions
- Fruits and vegetables
- Big cultures
- Vine
- Plants (perfumes...)
- Flowers
- Algae



- Ingredients for aromas, cosmetics, health
- Intermediary food product and formulated flavors
- Scented compositions



- Food products
- Food supplements and specialized nutrition
- Cosmetics
- Perfumes

Solution providers



- Agricultural equipment/Precision farming/AGTech
- Crops under shelter/indoors
- New modes of production



- Equipment suppliers / technologies
- Digitalization/Robotics
- IOT/ Decision Support Tool (DAO)
- Service and consulting firms for industries
- Chemical analysis and toxicity
- Nutritional and sensory analyses
- Packaging

An active ecosystem covering the whole value chain







Plants and natural raw materials

Ingredients and intermediate products

Final products

Actors of the sectors

Solution

providers



Gautier

DURANSIA



WCérès





Givaudan





BLEU PROVENCE

















































The cluster facilitates the links between enterprises, research and training organizations over the whole value chain





Plants and natural raw materials

Ingredients and intermediate products

Final products

Academics





















Research institutes





















Innovation labs

















Training centers













Close links and cooperation with the lobbying organizations in each industrial sector





























Three strategic axes guiding our activity

Sustainability of vegetal resources

- Agricultural biosolutions
- Agritech
- Optimization of biomass and upcycling

Eco-performance and eco-conception

- Environmental performance and CSR
- Eco-processes / decarbonization
- Eco-conception

Consumers and product performance

- Product performance
- Consumer behaviors and expectations
- Customer experience

Transversal actions

Our services



- One contact point per member
- Visibility
- Events
- B2B
- Europe



Growth

- Special newsletters funding and technical issues
- Consumer studies
- Special webinars
- Project emergence
- Access to EU opportunities



- Contact with experts
- CSR club
- Special newsletters funding and technical issues
- Business intelligence
- Consumer studies
- Support to funding
- Training programme



Our service offer for innovation projects

- Structuring the project
- Support in partner search
- Presentation of project to expert committee to ascertain the project strength (and increase chances of funding)

Examples of the projects accompanied by Innov'Alliance









The BioMilMalp project studied the biotic, abiotic and microbiotic parameters allowing alpine plants to express their qualitative potential and reproduction of conditions to secure the sourcing of the sector



Development of a new industrial platform to transform downgraded fruit into juice, food ingredients, and cosmetics



EXOSHIELD: development of an innovative photoprotection system to provide additional safety guarantees to consumers by controlling any transdermal passage of filter materials







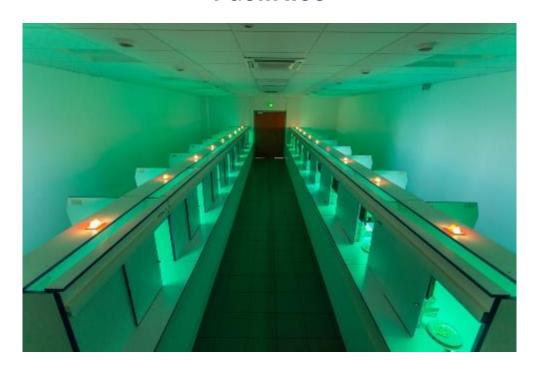
LuBi: development of newalternative biocontrol products, authorised in France and Europe, for agricultural sectors where phytosanitary products are prohibited



A <u>sensory lab</u> support for projects from consumer expectations to product specifications through sensory quality monitoring



Facilities



- Tasting areas with computers
- Culinary space
- Qualitative studies
- Two large kitchens
- Large storage spaces
- Panel with over 4000 contacts

Services





- Co-creativity workshops
- Focus groups
- Qualitative studies
- Skills mapping
- Consumer studies
- Sensory analyses
- Efficiency and use tests
- Home tests

Le + Terra'Senso





- Reactivity
- Flexibility
- Adaptability
- Confidentiality
- Special rates for members



Decrypt your market



Understand the target markets and challenges of plant-based products, discover the latest innovations in the different sectors



Info'Veille

Newletters specifically dedicated to funding opportunities, by sector and strategic axes

Sensory studies and marketing

Thanks to Terra'Senso, our sensory lab, we support our customers in better understanding their clients, their needs and expectations

Innov'Alliance in Europe

Partner of several EU-funded projects

- **Digitalisation** agri-food : «HIGH FIVE»
- Biomass resilience, valorisation of sidestreams: « B-Resilient »
- Acceleration « Food-ScalEUp »
- Agri-food and biotech « Biotech4food»
- **Energy efficiency in agri-food « AENEAM »**





Plant Inter Cluster







Active member of thematic European Partnerships









Global Cosmetics Cluster

Global

Cluster



Smart sensors 4 agri-food

Close to the European institutions thanks to the permanent representations of the South and Auvergne-Rhône-Alps regions in Brussels

Ingredients for Circular Economy





Partner of the network "Enterprise Europe Network" to find relevant European partners (commercial, technological, R&D) as well national-based cluster networks









Thank you for your attention



















Your contact in Europe

Sara Botti, European Projects manager sara.botti@pole-innovalliance.com +33 (0)7 77 48 15 17 https://pole-innovalliance.com/







